

SECRET

(When Filled In)

SPEED LETTER

REPLY REQUESTED

DATE

7 January 1969

YES

X

NO

LETTER NO.

TO : Chief, Procurement Division

FROM:

R&DBr-I/DED/TSSG/NPFC 25X1

ATTN: [REDACTED]

SUBJECT: [REDACTED]

REFERENCE: Letter from [REDACTED] dated 31 December 1968

1. The referenced letter requests a time extension of the subject contract with partial payments because of a delay in acquiring sub-contract items.
2. Because the delay is reasonable and not completely within the control of [REDACTED] there is no objection from this office in approving the request.

SIGNATURE

REPLY

DATE

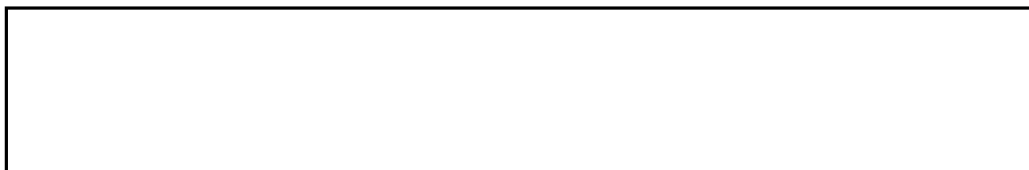
NGA Review Complete

SIGNATURE

ORIGINATOR'S SUSPENSE

FORM 5-61 1831

SECRET



25X1

December 31, 1968

U. S. Government

Attention:



Subject:

Gentlemen:

The [redacted] requests an extension of the delivery date under the subject contract from April 27, 1969 to a time period of 60-90 days after receipt and acceptance of the [redacted] high power stereo comparator head. Additionally, we request that consideration be given to a partial payment when all but the stereo viewing system portion of the twin stage comparator has been manufactured. This request is documented in our monthly status reports of September 13, October 11, November 8 and December 12, 1968.

An extension is necessary due to the fact that the quoted delivery date from [redacted] for the stereo head is to be within 30 weeks after receipt of the order from [redacted] which means that we can expect it in the early part of July, 1969. Upon receipt it must be mutually accepted by the customer technical representative and the [redacted]. On that basis, it is expected that the contract may be completed by October 15, 1969, provided that the stereo head meets the established performance specifications dated October 1, 1968.

Two factors entered into the delays, over which the [redacted] has had no control. During the contract negotiations the customer placed performance requirements on the optical system which were not contained in the original request for proposal. We accepted the contract with the understanding that the customer would provide specifications to the [redacted] for placement of an order with [redacted] for the stereo head. Mutually satisfactory specifications were mailed to [redacted] on October 2, 1968. The written quotation in response to these specifications was received on December 6, 1968. A purchase order No. N26601 was called to [redacted] on December 10, 1968.

U. S. Government

Control No. 02228

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December 31, 1968

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[] had hoped to decrease the time requirement between receipt of the stereo head and delivery of the instrument to the customer by having available a similar stereo head to aid in the design modifications required for the . . . ended center-line separation of the objectives. The stereo head received appeared dissimilar to those pictured in literature

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from [] The customer learned by inquiry to [] that the optical trains of the two instruments were dissimilar. Thus, time was not gained by having this different head on hand.

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We have proceeded with the design of the entire system with the exception of the stereo head and will have the instrument completed with regard to all components not directly related to the optical train prior to receipt of the stereo head. Therefore, for a company of our size, considerable funds will have been committed to this contract prior to receipt of the stereo head. Consequently, we are requesting a partial payment based on the percentage completion of the twin stage comparator at that time.

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[] intends to deliver the system at the earliest possible date, provided the customer will accept an earlier delivery date than approximately October 15, 1969.

We trust the above information is sufficient for your immediate action and await your reply.

Sincerely,

[]

Director of Marketing

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ACT/bc